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MARIYA MIHAYLOVA

AI CONSULTANT/ COMPUTER ENGINEER/ ENTREPRENEUR

ABOUT ME

Results-oriented Technical Consultant with a keen interest in AI projects. Proven track record in delivering technical projects, skilled in program management, strategic planning, and leading cross-functional teams. Proficient in managing end-to-end project lifecycles, optimizing online sales processes, and fueling business growth.

WORK EXPERIENCE (6+ years)

Project Manager AI ➔ **Alten Worldgrid – Paris France**

04/2024 - present

- Led a team of five experts in deploying the Gen AI model for internal operations.
- Orchestrated the deployment and integration of the AI model, minimizing disruptions and maximizing efficiency.
- Led the experimentation phase to optimize model performance and identify key use cases.
- Managed security challenges by implementing robust protocols and ensuring compliance with regulatory standards.
- Facilitated communication between departments and stakeholders, ensuring smooth execution of the Gen AI project.

Technology > OpenAI, Azure, Jira Rest API, Vertex AI, Langchain, Django

Technical Consultant/ Project Manager ➔ **Atos Worldgrid – Paris France**

09/2022 – 03/2024

- Provided expert technical consultation to EDF Renewables – the biggest electricity provider in France.
- Configured and customized IFS to align with the needs of EDFRE.
- Conducted consultations with clients to thoroughly grasp their needs, challenges, and objectives.
- Prepared daily technical reports, presentations, and documentation to communicate complex concepts and findings to diverse stakeholders.
- Worked collaboratively with cross-functional teams to improve system automation, including API integrations.
- Successfully managed the implementation and operation of a custom-tailored middleware solution optimizing data flow and enhancing overall system interoperability.

Technology > IFS systems; Python; Django; Debian/Apache Management; API modeling, implementation, and integration.

Web Commerce Project Manager ➔ **Americaneagle.com – Chicago, IL**

12/2020 – 08/2022

- Led and managed up to nine web commerce projects at the same time from initiation to successful delivery, ensuring adherence to project scope, timeline, and budget.
- Collaborated closely with stakeholders, including business owners, developers, designers, and marketing teams, to define project goals, requirements, and success criteria.
- Conducted thorough project planning, resource allocation, and risk assessment to ensure smooth project execution and timely delivery.
- Coordinated cross-functional teams daily, assigning tasks, monitoring progress, and facilitating effective communication to ensure alignment and project success.
- Developed and maintained project documentation, including requirements specifications, test plans, and user manuals.
- Conducted regular project status meetings to provide updates to stakeholders and address any project-related issues or concerns.
- Oversaw quality assurance processes, including testing and user acceptance.

Technology > Jira, Confluence, Big Commerce, Oro Commerce, Shopify, Akeneo, API modeling
Clients > Chanel, Playboy, GLHuyett, Copperfield, Cerify, etc.

Product Manager ➔ **Melistics LLC – Chicago, IL**

03/2018 – 12/2020

- Defined and drove the product strategy for Melistics' cloud-based SaaS tracking solution for e-commerce retailers.
- Collaborated with a team of 5 developers, 2 QA, and a UX designer in the development and launch process of the product.
- Gathered, evaluated, and prioritized product requirements. Conducted in-depth marketing and competition research as well as user interviews to validate initial assumptions.
- Achieved 100% launch goals by structuring processes, roles, and permissions: collecting and analyzing performance data; and facilitating transparent communication between teams.

Technology > Jira, Confluence, DevOps, Swagger, etc.
Delivered Products > Product specifications, Product reference manual, Roadmap, API doc., and requirements.

EDUCATION

GEN AI Agents et Applications	*Digital Academy – Paris, France*	**2024**
Bachelor of Science in Computer Engineering	*University of Michigan - Ann Arbor, United States*	**2019**
Entrepreneurship and Innovation in Europe	*INSA de Lyon - Lyon, France (Professional Certificate)*	**2017**
Bachelor of Economics	*University of National and World Economics – Sofia, Bulgaria*	**2015**

PERSONALITY ASSESSMENT

SKILLS

Problem-solving and Decision-making	* * * * *
Stakeholder Management	* * * * *
Leadership and Team Management	* * * *
Risk Management	* * *
Budgeting and Financial Management	* * * *
Project Planning and Organisation	* * * *

TECH STACK

Python	Django		C/C++
HTML	CSS	JS	PHP
Jira	Confluence		Agile
SQL	REST API		
Open AI		DevOps	
Shopify		Salesforce	
Big Commerce		Oro Commerce	

SIDE PROJECTS

❖ **EmpowerBot**
  Paris, France (03/2024 à present)
EmpowerBot is a friendly life-coaching chatbot available on WhatsApp. It offers support for emotional worries or personal questions, connecting you with expert life coaches and psychologists anytime. EmpowerBot also suggests helpful videos and books, ensuring you always have the right guidance at your fingertips.

❖ **Dell Data Center Navigation**
  Ann Arbor, USA (09/2018 à 05/2019)
As the leader of the "Algorithms" team, I led the development of the backend functionality for an indoor positioning system used to locate servers in DELL EMC data centers.

LANGUAGES

English	C2.2
French	B2.2
Bulgarian	Native

CITIZENSHIP

- ✓ USA
- ✓ Bulgaria (EU)

HOBBIES

Fitness | Yoga | Drawing
Painting | Programming
Learning Languages | Hiking |
Meditation